

DATE: August 15, 2013

TO: Board Members of the Iowa Lottery Authority

FROM: Brenda Nye, Chief Financial Officer

Attached are the financial statements for July 2013. During July, we had revenue of \$26,049,803. This sales level resulted in \$5,818,399 of proceeds payable to the State General Fund and \$163,182 of proceeds payable to the Veterans Trust Fund.

Attachments

IOWA LOTTERY AUTHORITY
SCHEDULE OF ECONOMIC BENEFITS

July 31, 2013

Proceeds to Iowa Plan		\$170,318,439
Proceeds to CLEAN fund		\$35,894,355
Proceeds to Special Appropriations		\$13,773,572
Proceeds to Gambler's Treatment Program		15,732,208
Proceeds to the State General Fund:		
Prior to Fiscal Year 2014	\$1,231,246,384	
Fiscal Year 2014		
Transferred	0	
Payable	5,818,399	
	<hr/>	1,237,064,783
Proceeds to the Veterans Trust Fund:		
Prior to Fiscal Year 2014	\$13,396,520	
Fiscal Year 2014		
Transferred	0	
Payable	163,182	
	<hr/>	13,559,702
Total		<hr/> <hr/> \$1,486,343,059

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
FOR THE MONTH ENDED JULY 31, 2013

	Month ended July 31, 2013	Month ended July 31, 2012
OPERATING REVENUES		
Instant-scratch ticket sales	\$15,945,931	\$14,527,079
Pick 3 sales	544,469	561,001
Powerball sales	5,414,473	4,706,836
Mega Millions sales	929,904	1,161,732
Hot Lotto sales	1,161,221	1,037,656
Pick 4 sales	247,829	241,026
\$100,000 Cash Game sales	375,678	364,950
Pull-tab sales	1,425,805	1,401,878
Application fees	450	350
Other revenue	4,043	917
Total operating revenues	26,049,803	24,003,425
OPERATING EXPENSES		
Scratch ticket prize expense	10,627,124	9,616,942
Pick 3 prize expense	317,931	331,730
Powerball prize expense	2,657,511	2,301,338
Mega Millions prize expense	459,445	586,822
Hot Lotto prize expense	555,822	506,505
Pick 4 prize expense	141,012	137,151
\$100,000 Cash Game prize expense	201,116	194,841
Pull-tab prize expense	897,043	878,430
VIP Club prize expense	0	166,071
Promotional prize expense	85,440	5,878
Advertising/publicity	568,008	573,988
Retailer compensation expense	1,650,112	1,525,623
Ticket expense	308,776	226,993
Vendor compensation expense	534,461	489,606
Salary and benefits	853,398	803,063
Travel	34,743	33,817
Supplies	8,524	20,928
Printing	232	312
Postage	243	297
Communications	11,455	9,774
Rentals	26,047	25,665
Utilities	7,540	7,449
Professional fees	3,593	3,324
Vending machine maintenance	47,052	44,818
Outside services and repairs	37,642	23,750
Data processing	8,010	3,914
Equipment	10,511	7,659
Reimbursement to other		
state agencies	28,224	27,498
Depreciation	24,340	20,283
Other	3,052	4,019
Total operating expenses	20,108,407	18,578,488
Operating income	5,941,396	5,424,937

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
FOR THE MONTH ENDED JULY 31, 2013

	<u>Month ended July 31, 2013</u>	<u>Month ended July 31, 2012</u>
Non-operating revenues (expenses)		
Proceeds deposited to:		
State General Fund	(5,818,399)	(5,310,624)
Veterans Trust Fund	(163,182)	(268,863)
Interest expense	<u>0</u>	<u>(3,010)</u>
Net non-operating revenues (expenses)	<u>(5,981,581)</u>	<u>(5,582,497)</u>
Change in net position	(40,185)	(157,560)
Net position, beginning of period	<u>6,284,179</u>	<u>5,195,960</u>
Net position, end of period	<u><u>\$6,243,994</u></u>	<u><u>\$5,038,400</u></u>